

Inco open to 3-way mi

Formally rejects hostile bid from Teck 'Too low to acquire a great company'

TARA PERKINS
BUSINESS REPORTER

Inco Ltd. has left the door open to a three-way Canadian mega-merger with Falconbridge Ltd. and Teck Cominco Ltd.

Inco formally rejected Teck's hostile takeover bid yesterday, but said in documents that its board decided just a week ago to explore other potential moves, including a three-way marriage.

The board decided last Thursday to investigate other possible deals, "including without limitation certain possible three-way transactions including a transaction with both Falconbridge and Teck.

"After considerable discussion, the board resolved that it was desirable and in the best in-

terests of the company and Inco shareholders to continue to explore and investigate, with the assistance and advice of its financial advisers and legal advisers, one or more of such transactions, while continuing to comply with its obligations under the Falconbridge (offer)," the company said.

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Author maps road to You Inc.

Albertan's money
guide for women

JAMES DAW
BUSINESS COLUMNIST

Kelley Keehn was thinking of an episode of *Sex And The City* as she walked into the World's Biggest Bookstore this week.

The slim, five-foot-11 blond was in Toronto from Edmonton to sign copies of her motivational and inspirational new book, *The Woman's Guide To Money*.

It was the middle of the day, hardly prime time for career women like herself, or single-parent waitresses like her mother, to shop for a future bestseller.

But the unheralded 31-year-old had no delusions of instant fame, unlike Carrie, the fictional television character, upon seeing the crowds at her first book-signing.

"Everybody was there to see a dog from a children's book, *Mr. Winky*," Keehn chuckled as she wheeled her bulky briefcase to a small table stacked with her books.

Books about money and financial planning are far from sexy. But some, like David Chilton's *The Wealthy Barber*, boast millions of sales. And Keehn, a genuine dynamo with an amazing career trajectory, says she aims to be for the women's speaking circuit what Chilton was for general audiences during his heyday in the 1990s.

Keehn's secret of early success

► Please see D-6, C7

Toronto office co soar to rival N.Y.

As the Canadian dollar powers higher, companies may opt about a Toronto address with a midtown-Manhattan of



TONY WONG
BUSINESS REPORTER

Is Toronto on the verge of becoming the next Manhattan for pricey office space?

Toronto, for the first time, is within striking distance of New York when it comes to the cost of office space, thanks to the seemingly unstoppable rise in the Canadian dollar and a robust local economy.

Sky-scraping rents around the world

Some cities with the most expensive office space on the planet. Prices are in U.S. currency, per square foot annually.

1. London (West End): \$185.60
2. Tokyo (inner city): \$130.05
3. London (City): \$117.40

